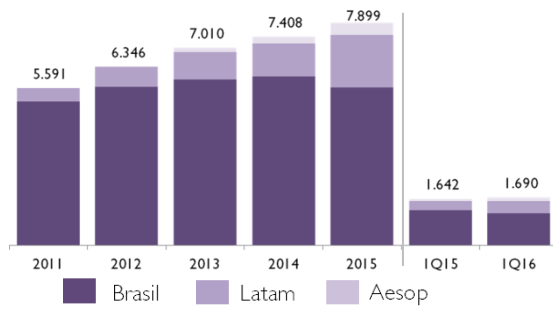
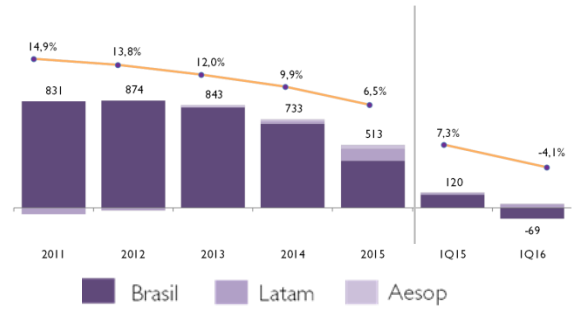


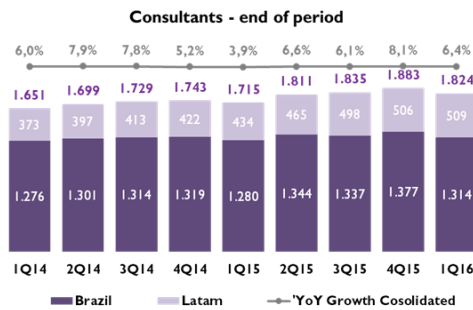
## Net Income – Consolidated (Brazil and international Operations)



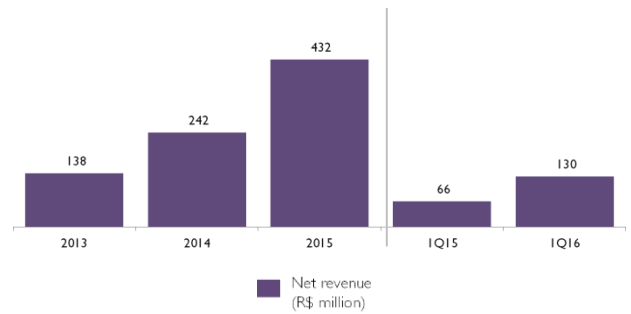
## Net Profit – Consolidated



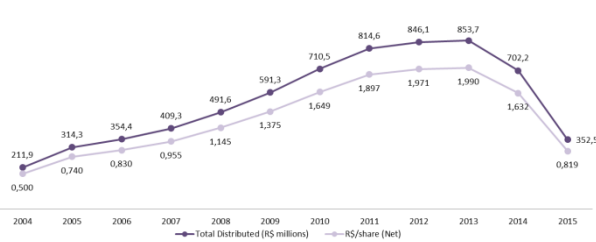
## Consultants – Brazil and Internacional Operations



## Net Income – AESOP



## Dividends and interest on capital History



## Important launches last 3 months



Relaunch - Chronos

## Quotation NATU3 – IBOV Index



## Other highlights of the IQ16

In Brazil, both gross and net revenue contracted from IQ15, 5,4% and 9,8% respectively. This gap is explained by the 3.4pp increase in the effective tax rate on our gross revenue. In addition to the country's recessive scenario, it is important to highlight that we postponed the launch of the Mother's Day campaign in relation to 2015, placing a larger share of the resulting revenues in April. In the period we posted a consolidated net loss of R\$69 million, which was impacted by noncash effects from the mark-to-market adjustment of instruments to hedge foreign-denominated debt and by the revaluation of the provision for acquiring the remaining interest in Aesop